

# EFFICIENCY DATA SUMMARY



| MODEL NAME                 | US TAX CREDIT (1) (2) |   | OTHER EFFICIENCY MEASURES (2) (4)   |  |                                     |                                    |
|----------------------------|-----------------------|---|-------------------------------------|--|-------------------------------------|------------------------------------|
|                            | QUALIFIES             | HEAT TRANSFER EFFICIENCY (Low burn / HHV) | OVERALL EFFICIENCY (Low burn / HHV) | (3) OVERALL EFFICIENCY (Average / HHV) | OVERALL EFFICIENCY (Low burn / LHV) | OVERALL EFFICIENCY (Average / LHV) |
| Osburn 950 - Stove         | YES                   | 79%                                       | 75%                                 | 74%                                    | 80%                                 | 79%                                |
| Osburn 1700 - Stove        | NO                    | 74%                                       | 72%                                 | 70%                                    | 78%                                 | 75%                                |
| Osburn 1700 - Insert       | NO                    | 74%                                       | 72%                                 | 70%                                    | 78%                                 | 75%                                |
| Osburn 2000 - Stove        | YES                   | 75%                                       | 70%                                 | 69%                                    | 75%                                 | 74%                                |
| Osburn 2000 - Insert       | YES                   | 75%                                       | 70%                                 | 69%                                    | 75%                                 | 74%                                |
| Osburn 3300 - Stove        | NO                    | 74%                                       | 70%                                 | 71%                                    | 75%                                 | 77%                                |
| Osburn 3500 - Stove        | YES                   | 76%                                       | 72%                                 | 71%                                    | 78%                                 | 76%                                |
| Osburn 3500 - Insert       | YES                   | 76%                                       | 72%                                 | 71%                                    | 78%                                 | 76%                                |
| Matrix 1900 - Insert       | YES                   | 78%                                       | 75%                                 | 75%                                    | 81%                                 | 80%                                |
| Matrix - Stove             | YES                   | 75%                                       | 70%                                 | 69%                                    | 75%                                 | 74%                                |
| Matrix - Insert            | YES                   | 75%                                       | 70%                                 | 69%                                    | 75%                                 | 74%                                |
| Matrix 2700 - Insert       | NO                    | 71%                                       | 69%                                 | 68%                                    | 74%                                 | 73%                                |
| Inspire 2000 - Stove       | YES                   | 75%                                       | 70%                                 | 69%                                    | 75%                                 | 74%                                |
| Inspire 2000 - Insert      | YES                   | 75%                                       | 70%                                 | 69%                                    | 75%                                 | 74%                                |
| Stratford II - Fireplace   | NO                    | 71%                                       | 69%                                 | 68%                                    | 74%                                 | 73%                                |
| Everest II - Fireplace     | NO                    | 68%                                       | 67%                                 | 66%                                    | 72%                                 | 71%                                |
| Horizon - Fireplace        | NO                    | 69%                                       | 64%                                 | 64%                                    | 68%                                 | 68%                                |
| Osburn 2500 - Pellet Stove | NO                    | 67%                                       | 67%                                 | 70%                                    | 73%                                 | 76%                                |

(1) THE VAST MAJORITY OF HOMEOWNERS OPERATE THEIR APPLIANCE ON THE LOW BURN SETTING TO HEAT THEIR HOME. WE HAVE THEREFORE USED THE LOW BURN HEAT TRANSFER EFFICIENCY RESULT TO QUALIFY OUR VARIOUS PRODUCTS FOR THE US TAX CREDIT, WHICH REQUIRES THERMAL EFFICIENCY MINIMUM OF 75%.

(2) THESE VARIOUS EFFICIENCY RESULTS CAN BE FOUND IN THE APPLIANCE'S OFFICIAL TEST REPORT. ALL OUR APPLIANCES HAVE BEEN TESTED BY AN INDEPENDENT THIRD-PARTY LABORATORY ACCORDING TO THE APPLICABLE WOOD HEATERS STANDARDS FOR THE UNITED STATES.

(3) THIS IS THE EFFICIENCY NUMBER REPORTED BY EPA IN ITS WOOD HEATERS DATABASE.

(4) PLEASE REFER TO OUR SPECS SECTION FOR THE VARIOUS EFFICIENCY DEFINITIONS (I.E. HEAT TRANSFER, OVERALL, AVERAGE, HHV, LHV, ETC.)